

THE 2023 STATE OF THE INDUSTRY REPORT



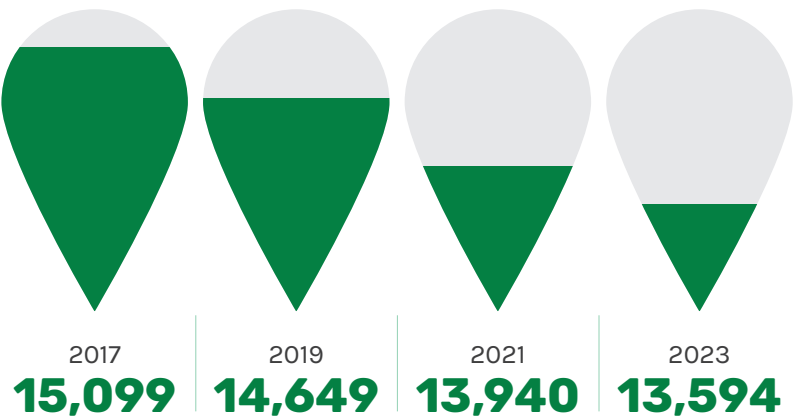
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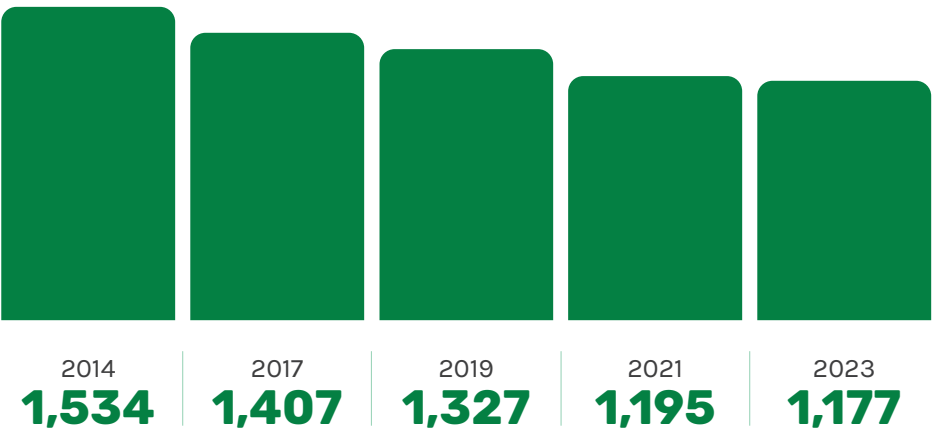
2023 OVERVIEW

Welcome to the 2023 State of the Industry Report, which provides a snapshot of the UK fenestration industry. In recent years, the fenestration market has witnessed significant consolidation due to the impacts of Covid-19 and Brexit. However, there is optimism for the year ahead, driven by a rise in construction activities, increasing demand for energy-efficient buildings, and advancements in materials and technology. The data presented in this overview has been collated by the Insight Data team, who make over 20,000 phone calls a month to update and verify the Insight Database in real time.

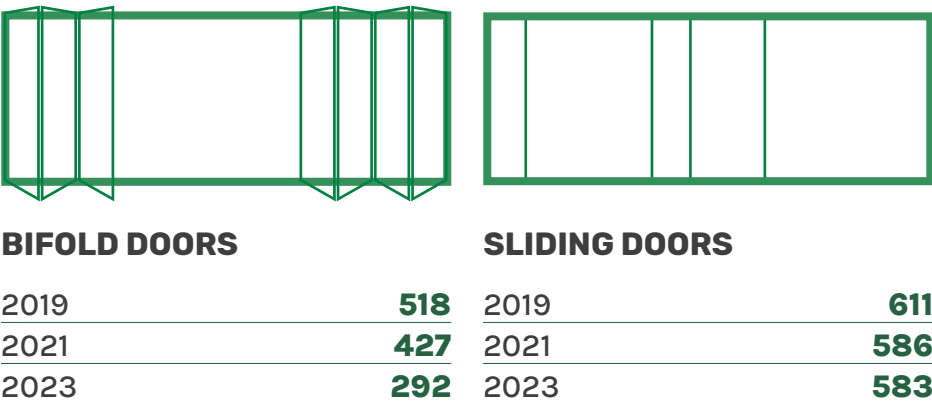
NUMBER OF FABRICATORS & INSTALLERS



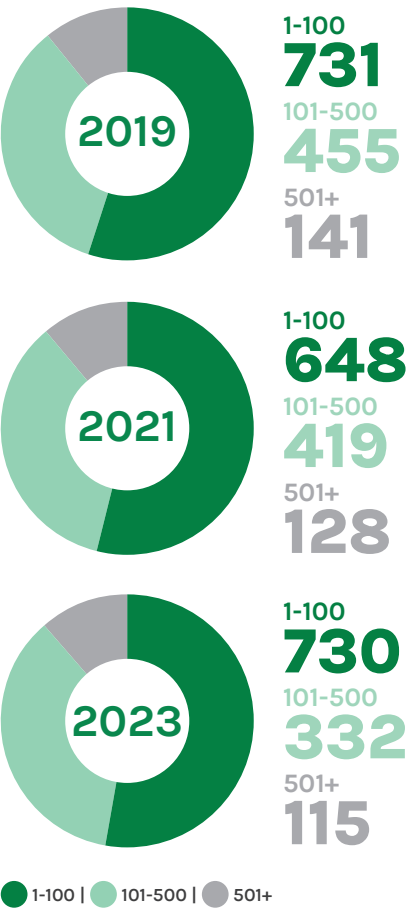
NUMBER OF PVCu FABRICATORS



NUMBER OF PVCu FABRICATORS BY PRODUCT

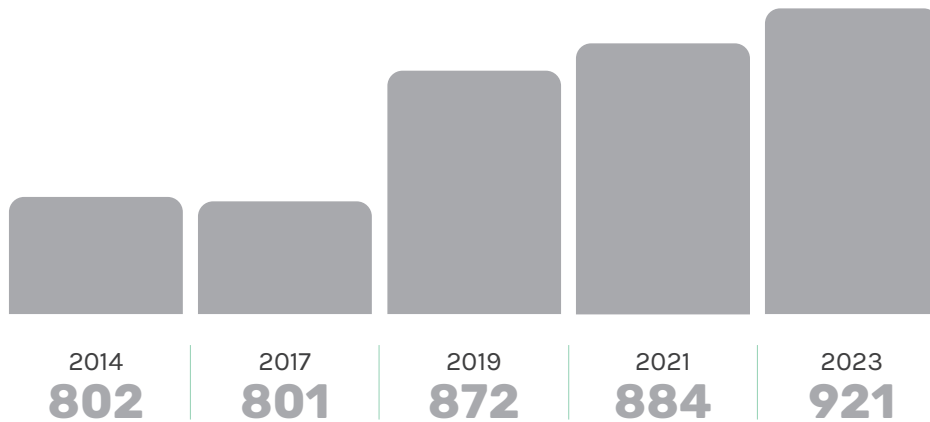


PVCu FABRICATORS BY VOLUME - FRAMES PER WEEK

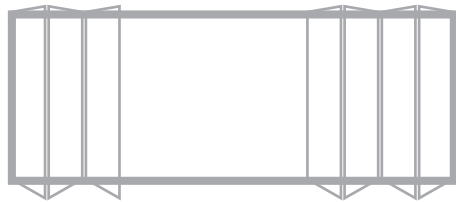




NUMBER OF ALUMINIUM FABRICATORS



NUMBER OF ALUMINIUM FABRICATORS BY PRODUCT



BIFOLD DOORS

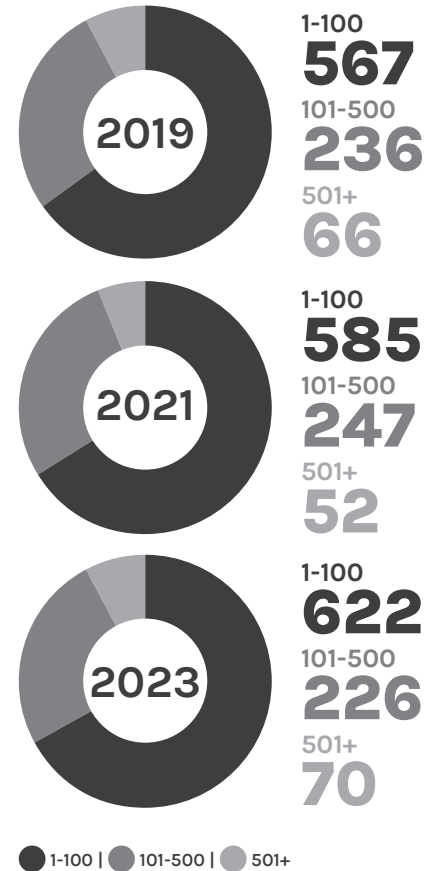
2019	767
2021	774
2023	854



SLIDING DOORS

2019	691
2021	703
2023	775

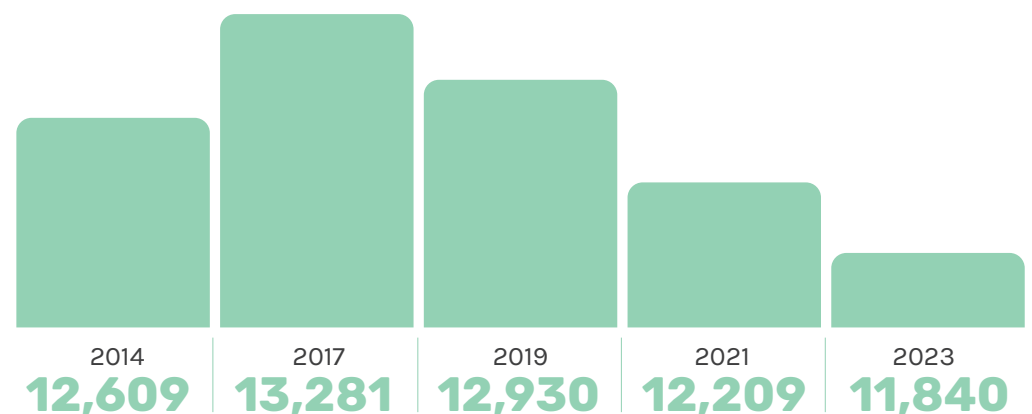
ALUMINIUM FABRICATORS BY VOLUME - FRAMES PER WEEK



AVERAGE SIZE OF INSTALLATION FIRMS BY FRAMES PER WEEK

	2021	2023
1 to 50	9,920	9,578
51 to 100	1,048	1,056
101 to 500	703	686
501 to 1000	40	39
1000+	23	22

NUMBER OF INSTALLATION FIRMS



INSTALLER PRODUCTS

PVCu BiFolds		Aluminium BiFolds		PVCu Sliding Doors		Aluminium Sliding Doors		Composite Doors	
4,930		6,478		6,786		4,474		8,049	
5,842	6,668	6,126	5,931	6,816	7,285	4,230	4,389	8,314	8,589



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