



# INSOLVENCY REPORT

A closer look at company insolvencies across the  
glazing & wider construction industry.

MARCH 2025

[WWW.INSIGHTDATA.CO.UK](http://WWW.INSIGHTDATA.CO.UK)



## EDITOR'S NOTE

Welcome to the latest edition of Insight Data's monthly Insolvency Report which provides you with an exclusive look into the state of the fenestration, construction and building product industries.

It's been a challenging time since the last report was published as tax rises on UK businesses and Trump's 10 per cent tariff on all exports to the US have officially come into play. While the latest data won't show the effect these new rules have had on the UK economy, they do highlight other difficulties certain areas of the construction industry have been facing for the last couple of months.

Our recent analysis shows a significant 300 per cent rise in the number of main contractors (with a turnover above £5million) going bust in March, with four closing their doors compared to just one in February 2025. The outlook doesn't look too bright for builders' merchants either as 32 became insolvent in March, compared to just 13 in February – an increase of 69 per cent.

There was, however, a tiny percentage fall (3%) in the number of architects going to the wall in March highlighting that it isn't all doom and gloom for the industry. Our data shows 32 architects closed their doors as opposed to 33 the previous month (February 2025). We also reported a slight drop in insolvencies among local builders with 139 shutting shop in March, compared to a staggering 152 in February.

Fabricators and installers operating within the fenestration sector also saw a reduction in the total number of insolvencies with 98 firms going bust, compared to 130 who ceased trading the month before.

This mixed picture of results illustrates the unpredictability of the market, which fluctuates dramatically from month to month. When times are tough like this, what approach should you take? At Insight Data, we believe investing in quality data is one of the most effective ways to ensure your marketing efforts reach the right people. It doesn't matter if you have the best products, prices or services, if your message doesn't get to the key decision makers, it will go unnoticed.

As a sector, construction is vast and complex, with architects, contractors, builders and suppliers each having unique needs. Success is about what you offer and also targeting the right audience with precision. This is where smart data makes all the difference.

In a constantly shifting industry, maintaining accurate data in-house is a challenge. Partnering with a specialist data provider such as Insight Data is crucial for staying competitive. Sign up to a seven-day free trial of our online sales and marketing platform today or [CLICK HERE](#) to see how we will partner with you to achieve efficiency and growth for your business.

Kirsty Winter  
General Manager, Insight Data.

Note: Figures presented encompass data from March 2025 and from third party references.\*

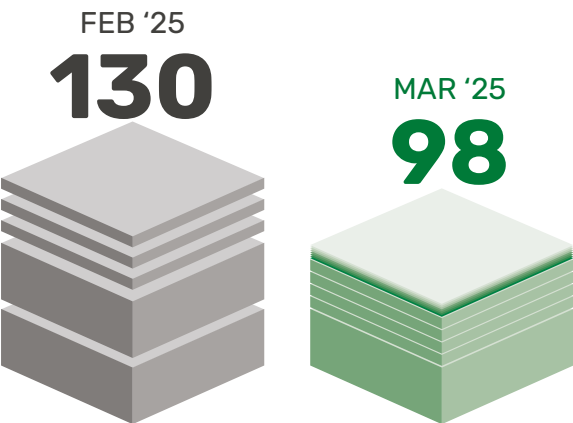


# INDUSTRY SNAPSHOT

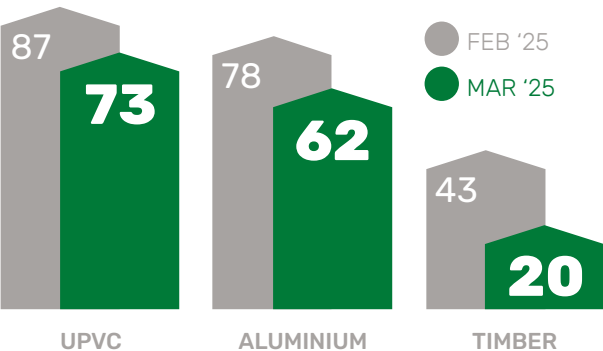
IN TOTAL, **295** COMPANIES HAD THEIR COMPANY STATUS AMENDED AS DISSOLVED, IN LIQUIDATION, WOUND UP, OR CEASED TRADING.



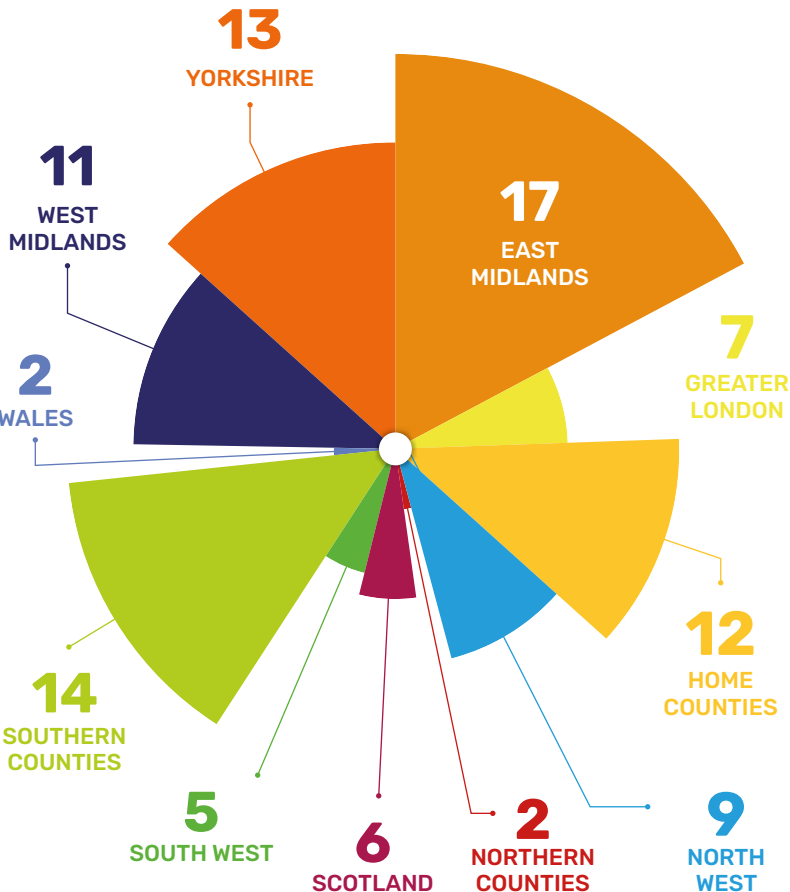
## TOTAL NUMBER OF FABRICATORS & INSTALLERS INSOLVENCIES



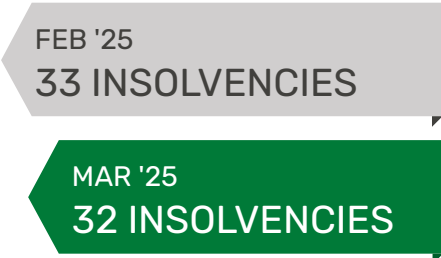
### BY MATERIAL



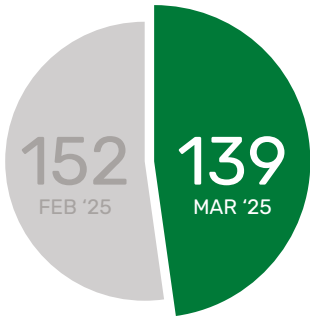
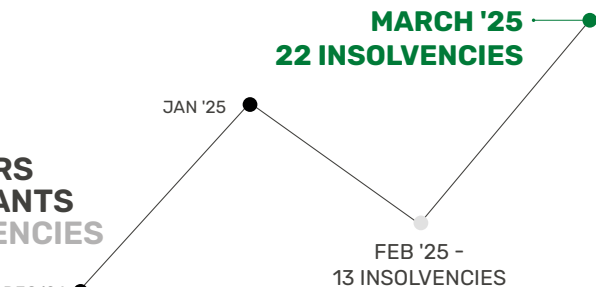
## FABRICATOR & INSTALLER INSOLVENCIES PER REGION



## ARCHITECTURAL PRACTICES INSOLVENCIES



## BUILDERS MERCHANTS INSOLVENCIES



## LOCAL BUILDER INSOLVENCIES

**9% DROP**

Insolvency data is provided by a third party credit reference agency. Note: Figures presented encompass data from March 2025.



### Market Intelligence for the UK Fenestration Industry

The UK glazing and wider construction industries are navigating a complex future filled with both challenges and opportunities. These businesses need to make informed decisions quickly and efficiently to navigate this complexity.

Our cloud-based, live data platform Salestracker, is a market intelligence goldmine that provides businesses with the insights they need to succeed.

Simply log in to access:



Glazing  
Manufacturers  
& Installers:  
**20,900**  
contacts



Local Builders  
Database:  
**27,600**  
contacts



Construction  
File: **6,900**  
contacts



Architects  
Database:  
**17,900**  
contacts



Builders'  
Merchants  
Database:  
**12,100**  
contacts

Discover why sales and marketing teams from over 2,000 suppliers already trust Insight Data for exclusive, in-depth information, not available anywhere else. Our comprehensive databases include product/sector insights, key decision-makers, and financial data, providing the ability to monitor market trends, identify new business opportunities, and mitigate risks and costly setbacks.

**CLICK HERE** to arrange your free 7-day trial of Salestracker. Contact us at **hello@insightdata.co.uk** or call **01934 808293**.



ISO 9001 Certified

Built upon the UK's most comprehensive glazing and construction data, Insight Data has earned the trust of esteemed bodies such as the GGF, leading media outlets, and holds ISO9001 certification.

#### Disclaimer

This report incorporates information from a third-party credit reference agency, cross-verified on Salestracker by our in-house research team. We validate company status changes, like new registration numbers, promptly on Salestracker, though it may not be reflected in this report. Insight Data disclaims responsibility for the third-party agency's data accuracy.