

INSOLVENCY REPORT

A closer look at company insolvencies across the glazing & wider construction industry.





EDITOR'S NOTE

Welcome to the latest edition of Insight Data's monthly Insolvency Report which provides you with an exclusive look into the state of the fenestration, construction and building product industries.

Despite April's encouraging downturn in insolvencies across all sectors, we're disappointed to report that the May 2025 results have not shown such promise. In fact, our latest analysis reveals a dramatic surge in business closures, with every sector experiencing increases in insolvencies keeping the entire industry on its toes once again.

So, what do the numbers tell us? Small builders have been particularly hard hit, with 165 firms going out of business in May compared to 105 in April – a substantial increase of 57 per cent. The fenestration sector has fared even worse, losing 122 fabricators and installers in May versus 74 in April, representing a worrying 65 per cent spike in closures.

With 33 practices shutting their doors compared to 24 in April, architects also experienced a 38 per cent increase. Even builders' merchants, which showed resilience in previous months, insolvencies rose by 15 per cent – from 13 to 15. The main contractor insolvencies doubled from one to two companies in May, representing a 100 per cent increase.

These figures suggest that April's positive trends could have in fact been an anomaly rather than the beginning of sustained recovery. The question the industry now faces is whether this latest data represents a temporary setback or signals further challenges on the horizon. With economic pressures continuing to build and market conditions remaining volatile, businesses across all sectors must prepare for continued uncertainty.

In times like these, the difference between survival and closure often comes down to your sales and marketing strategy and how effectively you can identify and reach new customers. This is where we can help at Insight Data. Our comprehensive Salestracker CRM software provides detailed prospect data for the fenestration and construction sectors, allowing businesses to streamline their lead management and dramatically improve their sales performance.

CLICK HERE to discover how Salestracker can boost your sales performance and drive real growth or sign up for a seven-day free trial today to experience the power of targeted marketing intelligence firsthand.

Kirsty Winter

General Manager, Insight Data.

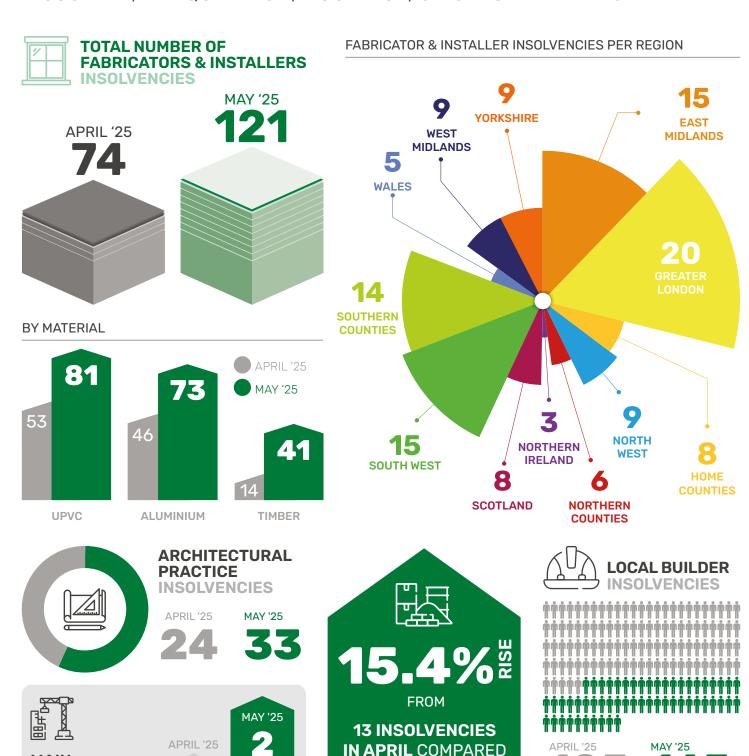
Note: Figures presented encompass data from May 2025 and from third party references.*

CONTRACTOR INSOLVENCIES



INDUSTRY SNAPSHOT

IN TOTAL, **337** COMPANIES HAD THEIR COMPANY STATUS AMENDED AS DISSOLVED. IN LIQUIDATION. WOUND UP. OR CEASED TRADING.



TO 15 IN MAY

57.1% RISE



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CLICK HERE to arrange your free 7-day trial of Salestracker. Contact us at **hello@insightdata.co.uk** or call **01934 808293**.







Built upon the UK's most comprehensive glazing and construction data, Insight Data has earned the trust of esteemed bodies such as the GGF, leading media outlets, and holds ISO9001 certification.

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