

# INSOLVENCY REPORT

A closer look at company insolvencies across the glazing & wider construction industry.





### **EDITOR'S NOTE**

Welcome to the latest edition of Insight Data's monthly Insolvency Report which provides you with an exclusive look into the state of the fenestration, construction and building product industries.

After May's concerning surge in business failures across all sectors, June 2025 has delivered some more positive news with our analysis revealing a decline in insolvencies. However, while the numbers are moving in the right direction, the overall results suggest the industry continues to navigate choppy waters.

Our latest findings reveal the most striking difference is the 48.5 per cent fall in small builder insolvencies which decreased from 165 in May to 85 in June. The builders' merchants sector also saw a significant 46.7 per cent drop, falling from 15 to just eight insolvencies in June. Similarly, architectural firm failures dropped by 36.4 per cent – from 33 to 21.

The fenestration sector, made up of fabricators and installers, also experienced a slight dip in the number of businesses shutting shop which fell from 121 in May to 109 in June – a 9.9 per cent fall. Although this percentage change is smaller, the numbers remain high, reflecting the squeeze on mid-sized supply and installation businesses, many of which continue to face tight margins, extended payment terms and lower consumer demand.

Finally, main contractors (£5 million-plus) recorded a 50 per cent increase in insolvencies but from a very small base, rising from two to three – highlighting the continued volatility of construction companies in the current climate.

While June's figures offer some breathing space after May's alarming spike, the results show us that insolvencies have slowed across most sectors. That said, the construction industry continues to face significant headwinds and businesses must remain vigilant and proactive to survive and grow.

In this challenging environment, having access to accurate, real-time market intelligence has never been more critical. Successful businesses are those that can identify opportunities quickly, target the right prospects efficiently, and convert leads into sales consistently. This is where Insight Data's Salestracker CRM system becomes invaluable. It provides comprehensive prospect data and advanced targeting capabilities that enable companies to reach senior decision makers across the construction, fenestration and building product sectors.

By streamlining your sales and marketing efforts, Salestracker delivers a steady stream of qualified leads and new business opportunities, directly boosting your sales performance and driving sustainable growth. Don't let market uncertainty hold your business back **CLICK HERE** to discover how Salestracker can transform your sales strategy and secure your competitive advantage or sign up for a sevenday free trial today to experience the power of precision targeting firsthand.

Note: Figures presented encompass data from June 2025 and from third party references.\*

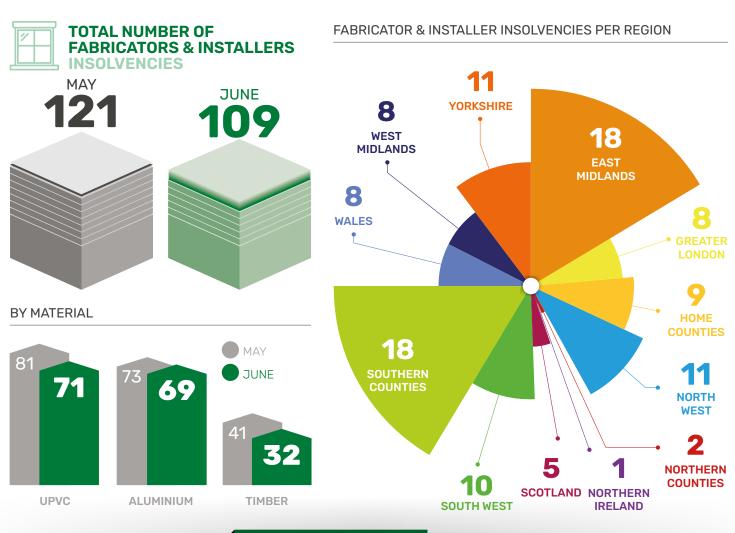
Kirsty Winter

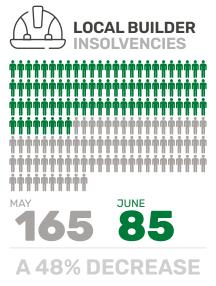
General Manager, Insight Data.



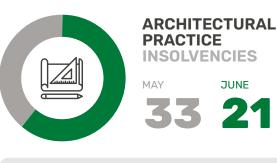
## INDUSTRY SNAPSHOT

IN TOTAL, **226** COMPANIES HAD THEIR COMPANY STATUS AMENDED AS DISSOLVED. IN LIQUIDATION, WOUND UP, OR CEASED TRADING.













#### Market Intelligence for the UK Fenestration Industry

The UK glazing and wider construction industries are navigating a complex future filled with both challenges and opportunities. These businesses need to make informed decisions quickly and efficiently to navigate this complexity.

Our cloud-based, live data platform Salestracker, is a market intelligence goldmine that provides businesses with the insights they need to succeed.

Simply log in to access:



Glazing
Manufacturers
& Installers:
20,900
contacts



Local Builders
Database:
27,600
contacts



Construction File: **6,900** contacts



Architects
Database:
17,900
contacts



Builders'
Merchants
Database:
12,100
contacts

Discover why sales and marketing teams from over 2,000 suppliers already trust Insight Data for exclusive, in-depth information, not available anywhere else. Our comprehensive databases include product/sector insights, key decision-makers, and financial data, providing the ability to monitor market trends, identify new business opportunities, and mitigate risks and costly setbacks.

**CLICK HERE** to arrange your free 7-day trial of Salestracker. Contact us at **hello@insightdata.co.uk** or call **01934 808293**.







Built upon the UK's most comprehensive glazing and construction data, Insight Data has earned the trust of esteemed bodies such as the GGF, leading media outlets, and holds ISO9001 certification.

#### Disclaimer

This report incorporates information from a third-party credit reference agency, cross-verified on Salestracker by our in-house research team. We validate company status changes, like new registration numbers, promptly on Salestracker, though it may not be reflected in this report. Insight Data disclaims responsibility for the third-party agency's data accuracy.