



INSOLVENCY REPORT

A closer look at company insolvencies across the
glazing & wider construction industry.

OCTOBER 2025

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EDITOR'S NOTE

Welcome to Insight Data's monthly Insolvency Report which offers you an exclusive look into the state of the fenestration, construction and building product industries.

Last month, we presented a picture of insolvencies across the sectors we monitor that, while not exactly rosy, seemed to hint at a generally better outlook, with fewer firms going under than in previous months. The only sector to suffer was Architects, which saw a month-on-month increase of 18 per cent.

This month, the picture is completely reversed. October's figures show that 30 architects' firms went out of business, compared to 33 in September, a fall of nine per cent. Every other sector has seen increases in insolvencies – a troubling statistic, especially with a difficult Budget heading the way of businesses large and small.

Let's take a closer look at the results. The small builders' sector suffered 138 losses in October, a 60 per cent increase from 86 insolvencies in September. Main contractors (£5 million plus) saw a 100 per cent increase in insolvencies, from three to six, while the fenestration sector was hit with 124 insolvencies, a 36 per cent increase from 91 the previous month. To complete the gloomy picture, 16 builders' merchants closed their doors for the final time in October, a 33 per cent increase on September's figure of 12.

What to make of this reversal? There is no doubt that times are tough and, given Rachel Reeves's recent pre-Budget hints that taxes will have to rise (despite promises to the contrary) there seems no end to the uncertainty and subsequent economic pain. Can things get worse before they get better? Sadly, the answer is a resounding 'yes'.

In challenging market conditions, the basics of marketing become even more important. As Andrew Scott, Managing Director of Insight Data, highlighted at the Glazing Summit, lasting growth depends on trust, reputation and consistent visibility. Businesses that focus on their core strengths, communicate clearly and maintain customer loyalty are the ones most likely to succeed.

Diversification is also key. Insight Data's research shows that firms investing in renewables and energy-efficient products are performing better than those relying on traditional markets alone. Suppliers branching into both commercial and retail sectors are also creating new revenue streams and reducing risk. Agility and awareness have become essential to staying competitive.

While the forthcoming Budget may just offer limited support for growth and investment, it will not transform the current economic landscape. Businesses can't afford to stand still; they must use the tools available to make informed decisions. Access to live, accurate market data of the kind Insight Data provides is a vital advantage, allowing companies to identify opportunities, target customers effectively and avoid the costly mistakes caused by outdated information.

Kirsty Winter
General Manager, Insight Data.

Note: Figures presented encompass data from October 2025 and from third party references.*

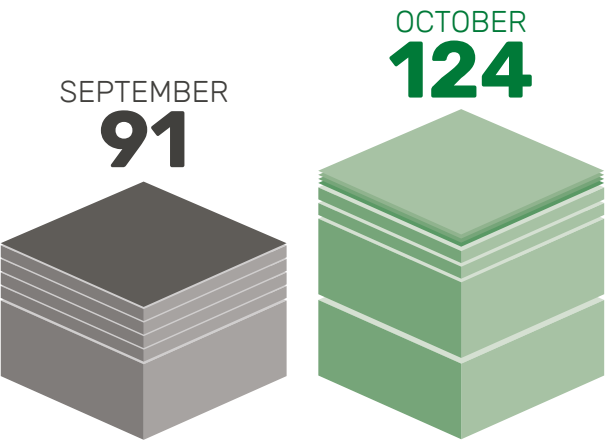


INDUSTRY SNAPSHOT

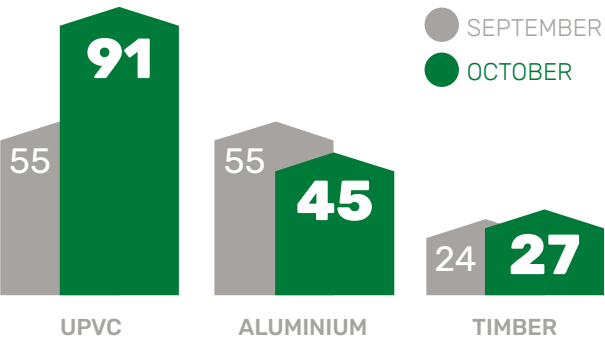
IN TOTAL, **314** COMPANIES HAD THEIR COMPANY STATUS AMENDED AS DISSOLVED, IN LIQUIDATION, WOUND UP, OR CEASED TRADING.



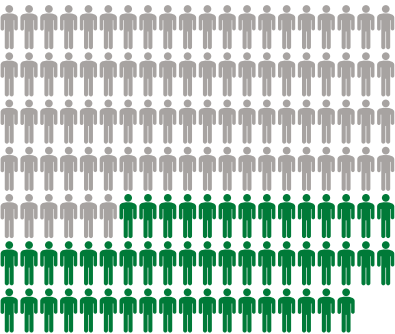
TOTAL NUMBER OF FABRICATORS & INSTALLERS INSOLVENCIES



BY MATERIAL



SMALL BUILDER INSOLVENCIES



BUILDERS MERCHANT INSOLVENCIES

INCREASED 28%

FROM 12 INSOLVENCIES IN SEPTEMBER TO 16 IN OCTOBER



ARCHITECTURAL PRACTICE INSOLVENCIES



MAIN CONTRACTOR INSOLVENCIES

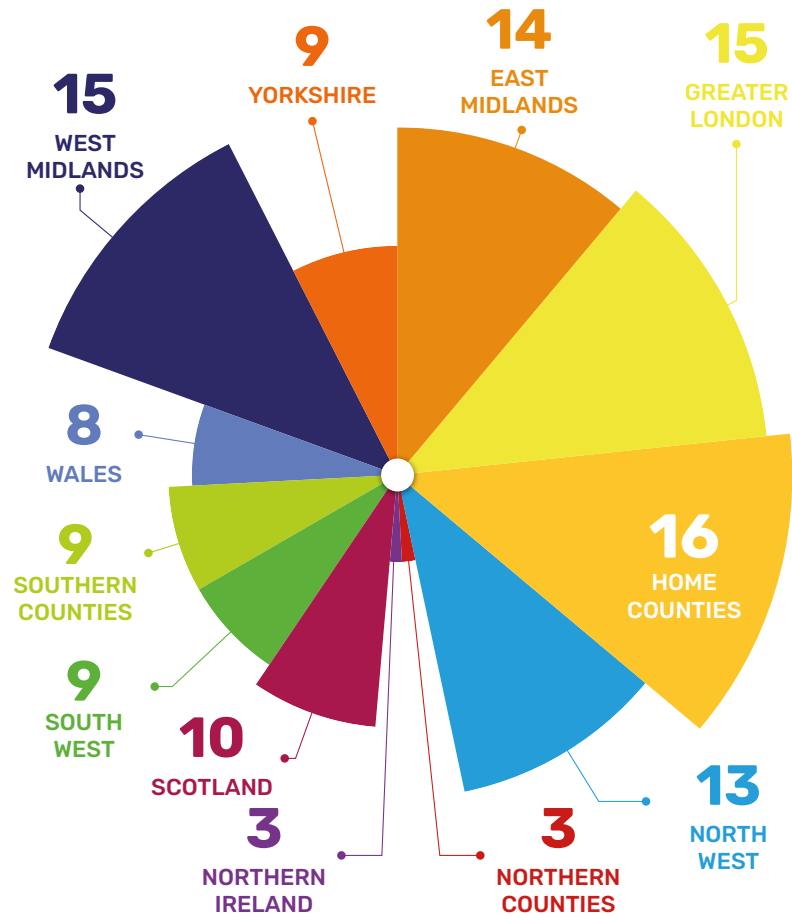
SEPTEMBER

3

OCTOBER

6

FABRICATOR & INSTALLER INSOLVENCIES PER REGION





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